



Canadian Institute of Food Science & Technology and
Canadian Institute of Food Science & Technology Ontario Section
Present

CIFST INTERFACE

Where food science professionals
come together to learn and to connect.



7

NOVEMBER 2023

8:00 A.M. TO 12:00 NOON

THE INTERNATIONAL CENTRE, TORONTO



SCHEDULE (as of September 11, 2023)

		CIFST	CIFST Ontario Section
7:30 to 8:00 a.m.	Coffee/Networking		
8:00 to 8:30 a.m.			Mitigating Procurement and Supply Risk – Tim Gilks, President, Ojai
8:30 to 9:15 a.m.		Getting your Products to Market – Barcodes and Beyond, Linda Antoniadis, Senior Manager, Community Engagement, GSI	Sugar - Pablo Garcia, International Sales Manager, Lantic Sugar
9:15 to 10:00 a.m.		Panel – Food Fraud	Wheat and Grains - Rick S. Steinke, Canadian Grain Manager, ADM Milling Company – a subsidiary of Archer Daniels Midland Company
10:00 to 10:30 a.m.	Refreshment Break		
10:30 to 11:15 a.m.		Panel – Food Waste Reduction	Cocoa Market - Hugo van der Goes, Vice-president of Cocoa, North America, Barry Callebaut
11:15 a.m. to 12:00 p.m.		Future of Food – Brad McKay, Chief Executive Officer, McKay Foods Inc.	Oil & Fats - Bill Tserpes, President, Saporito Foods Incorporated

SPEAKER PROFILES

	CIFST	CIFST Ontario Section
8:00 to 8:30 a.m.		<p>Mitigating Procurement and Supply Risk – Tim Gilks, President, Ojai</p> <p>Tim Gilks has had an impressive 32 year career in procurement. Including positions as the VP of Commodities and Procurement at Tim Horton, Director of Procurement at Mr. Sub, Maple Leaf foods and Country Style. Currently, Tim is the President of Ojai which provides consulting for manufacturers and food service chains on commodity sourcing strategies for wheat, sugar, oils, cocoa, coffee and more. In his spare time he enjoys playing with his young son and spending time with his family.</p>
8:30 to 9:15 a.m.	<p>Getting your Products to Market – Barcodes and Beyond, Linda Antoniadis, Senior Manager, Community Engagement, GSI</p> <p>Do you need to get your products to market quickly and efficiently either through in-store retailers, on your website or through eCommerce? Then let GSI Canada get you started on the right track while we provide support throughout your growth!</p> <p>Presenter Linda Antoniadis will take you through the identification process starting with the essentials of generating barcodes for your products, providing the right data and standardized images required by retailers, distributors and digital commerce platforms. We will share training and subsidized assist programs catered for start-up and scaleup operations. For those organizations already with GSI Canada, we will welcome your questions and feedback during our Q&A period.</p> <p>Key Takeaways:</p> <ul style="list-style-type: none"> - Product identification essentials - Understand barcodes and relevance to your business - Managing product information through digital network essentials - Understand retailers, distributors, eCommerce industry standards and requirements - Understand and respect regulatory requirements 	<p>Sugar - Pablo Garcia, International Sales Manager, Lantic Sugar</p> <p>Pablo has an abundance of experience in the commodity sector including working for companies such as Mitsubishi where he traded coffee and ADM where he traded rice, corn, and soybean meal. Currently, Garcia works at Lantic Sugar. Pablo’s roles at Lantic Sugar have included the trading department; overseeing sugar procurement, futures trading, and sugar by-products sales in both Canada and Internationally. In his current role as a Sales Manager, he manages clients both in Canada an internationally. Pablo works hand in hand with his clients to advise on booking opportunities, managing their needs and consumption. Pablo Garcia has a commerce degree in international business administration with a masters in marketing.</p>

	<p>Linda Antoniadis is the Senior Manager of Community Engagement for GSI Canada, a neutral, not-for-profit organization and member of GSI, the world's leading supply chain standards organization. Linda is focused on educating small business to help them get their product to market efficiently to allow them to focus on growing their business. She works closely with industry partners, government agencies and associations, assisting them with their community engagement efforts. With over 20 years of valuable experience in different business settings including community investment and strategic partnerships, Linda is highly skilled in the areas of sales and marketing, organizational administration and training. She has extensively worked in roles in the corporate, not-for-profit, and public sector.</p>	
<p>9:15 to 10:00 a.m.</p>	<p>Panel – <i>Food Fraud</i> DETAILS COMING SOON!</p>	<p><i>Wheat and Grains</i> - Rick S. Steinke, Canadian Grain Manager, ADM Milling Company – a subsidiary of Archer Daniels Midland Company</p> <p>Rick Steinke began his career at ADM Milling in June of 2013 just prior to the open market for wheat, durum, and barley August 1, 2013. In his current capacity he and his team are responsible for managing risk for ADM's flour milling assets in Canada. Previously Rick held the position of Director of Multi-modal logistics for Viterra and prior to that Vice President of Logistics at the Canadian Wheat Board (CWB). At the CWB Rick held many positions of increasing responsibility including: Director of Global Market Analysis, Marketing Manager, USA, and Manager Sales Planning and Corporate Policy. He holds a Masters and B.S.A. degree in Agricultural Economics from the University of Saskatchewan. In his spare time Rick can often be seen training for a marathon which is good practice for his day job managing wheat market risk!</p>
<p>10:30 to 11:15 a.m.</p>	<p>Panel – <i>Food Waste Reduction</i> DETAILS COMING SOON!</p>	<p><i>Cocoa Market</i> - Hugo van der Goes, Vice-president of Cocoa, North America, Barry Callebaut</p> <p>Mr. van der Goes is the Vice- President of Cocoa, North America, for Barry Callebaut. In this role, he is responsible for the company's North American cocoa business, including leadership of the Operations, Supply Chain, Commercial team, risk management and financial performance of the business. He is a member of Barry Callebaut's global cocoa and the Americas leadership teams. Before joining Barry Callebaut, Mr. van der Goes worked for 16 years at Cargill in different senior management positions within the cocoa and chocolate division. His roles included responsibility for Cargill Cocoa & Chocolate commercial and cocoa sustainability functions. He served as Chairman and board member of The Cocoa Merchants' Association of America. Mr. van der Goes attended Erasmus University, Rotterdam (The Netherlands), where he received a master's of science degree in economics and international marketing management. Hugo & his family recently relocated to Pennsylvania. In his spare time you can find Hugo watching his girls play Field Hockey, skiing, playing tennis and biking.</p>
<p>11:15 a.m. to 12:00 p.m.</p>	<p><i>Future of Food</i> – Brad McKay, Chief Executive Officer, McKay Foods Inc.</p> <p>With food inflation, labour, supply chain and climate change issues there is no shortage of challenges facing the food industry today. This engaging and riveting talk takes a look forward to where food is going in the next 30 years. There is a bright future ahead for the food industry in Canada with many new innovations and technologies that will enable us to reliably manufacture an ever-increasing amount of nourishing food without destroying the planet.</p> <p>Brad McKay is a Canadian food executive known for his visionary leadership. He is currently Chief Executive Officer of McKay Foods Inc., a food technology company. Prior to this he was President</p>	<p><i>Oil & Fats</i> - Bill Tserpes, President, Saporito Foods Incorporated</p> <p>Bill Tserpes has been trading Commodity Futures since the mid-90's, with a focus on CBOT Oil Futures, CME Canadian Dollar Futures, and ICE Canola Seed Futures. For most of his career, Bill has been managing Saporito Foods Commodity Risk desk, and trades Canola Oil, Soya Oil, Corn Oil, Sunflower Oil, Shortenings, Margarines and Olive Oils for Saporito's Bottling and Manufacturing Operations. As an Oil trading specialist, Bill executes effective hedge strategies for National Retailers and Chain Accounts, Food Service Distributors, and large consumers throughout North America and Export markets. Bill is a real foody and a huge soccer fan.</p>

	<p>of Wholesome Kids Catering (the leading supplier of nutritious meals to day care) and was Chief Executive Officer of Healthcare Food Services (the leading marketer of meals to healthcare). Brad was Vice President of Ingredients and Export for Parmalat/Lactalis Canada and before that held progressively senior marketing positions at Procter & Gamble, Kraft/Heinz and Novartis Pharmaceuticals. In Canada, he has been President of the Canadian Institute of Food Science and Technology (CIFST) where he was also a Board member. He is a Board member of Food Processing Skills Canada and has been a Board member of the Yves Landry Foundation, the Canadian Advanced Food and Materials Network and the Canadian Association of Food Service Professionals. Internationally, he is a special advisor, Committee Chair, and past Board Member of the International Union of Food Science and Technology (IUFoST) and is an invited speaker to industry events around the world. He is a graduate of the University of Waterloo in Systems Engineering.</p>	
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